Role: Seed to Series A pipeline and portfolio development  
Location: Can be based anywhere in the UK

About Accelerated Digital Ventures (ADV)

ADV is a sustainable “investment” engine, designed to source, support and supercharge the best global technology businesses. Our founding team is made up of entrepreneurs, operators and business founders who have learnt the hard lessons and want to pay them forward. We provide a full-scale model for venture, across the business lifecycle - this means we fund businesses at every stage of their lifecycle (from seed to growth), right across the UK. We offer access to capital, coaching, customers and corporates. We champion the innovators - the people who build the large ‘difficult’ businesses that the UK is uniquely positioned to foster. The complex, technical, global ones. The businesses that are solving real world problems.

Find out more: www.accelerated.ventures

About this role

● You will manage relationships at C-level across our portfolio, tracking progress against our top 3 metrics and preparing companies for future raises
● You’ll bring together like-minded founders and partners to share best practice on accelerating company development
● You’ll aim to attract the top 20% of entrepreneur-led, seed/seed extension stage digital technology investment opportunities
● You’ll be an active presence across all major UK and Irish tech ecosystems, with an element of working from home and remotely
● Role is full-time and reports to the Head of Investment

Main roles and responsibilities
● You’ll represent ADV as a leader in digital technology focused, venture backed company building
● You’ll support our investment pipeline and portfolio development activities across the UK and Ireland
● You’ll build investment cases to directly invest into seed/seed extension stage digital technology companies
● You will identify and nurture companies rapidly transitioning to a Series A fundraise, and monitor progress against accelerated development plans
● You will help to triage the portfolio into three buckets: high performing, performing, under-performing, and take appropriate action

Desirable experience and qualifications

● Have a track record of business building
● Strong stakeholder management capabilities
● High emotional intelligence
● Self-sufficient, driven, hard-working and tenacious
● Technology savvy and sufficiently proficient to hold a meaningful conversation with a founding CTO
● Comfortable with distributed working through digital platforms
● Excited about working in an organisation where expectations of personal and team performance are high
● Educated to degree level in a technology, economic or science related discipline.

Rewards: To be determined based on experience. At the end of three months, if we’re happy and you are happy working here, there will be the option to buy into our company and to join our long term share option scheme. Additional benefits include private medical cover.

To learn more please get in touch at hello@accelerated.ventures.
ADV is an equal opportunities employer and welcomes applications from all suitably qualified persons regardless of their race, sex, disability, religion/belief, sexual orientation or age. You must be eligible to work in the UK with a valid visa or work permit.